

“Effective Senior Yacht Crew on a Superyacht New Build”

- **Progress your career!**
- **Know what to expect when you join a “new build” – be confident and effective!**
- **With this Distance Education course there is no particular time-frame to complete, you can progress at your own pace and work schedule!**

Everyone wants to be part of a Superyacht “new build” Why?

perhaps it’s because you have the unique opportunity to “get it right the first time!”

Maybe it’s the many elements of creativity about the process.

Maybe it’s the opportunity to be land-based for a while and a huge change from normal yachting daily operations. Whatever the reason you are involved in a build you’ll want to be familiar with the expectations that the Build Captain will have of you. In some cases, you may have to ‘compromise’ or find the best ‘overall solution’. Your aim is to build the best yacht for the Owner and all the crew that will subsequently work onboard that yacht!

We have developed this course with the aim of addressing the obvious need for senior crew to be well-armed with the necessary skills that will assist them to be more effective in their role as part of the build team at a shipyard during the construction of a yacht.

Our professional performance always goes well when we are clear about our goal posts and the expectations of our role. Although you know your onboard crew role well, being part of a land-based build team is quite different. Crew involved in a ‘new build’ in effect become **business managers**, not regular crew as you are used to seeing yourself.

Dealing with shipyard personnel, owner’s representatives, project managers, the owner and family, suppliers, government officials, yacht designers and the rest of the build team, it’s imperative that your communication skills and business skills are up to par and that you are able to represent yourself and your build team in a professional and effective manner to get the job done correctly.

This course deals with the following subject areas:

- The Specification and all the relevant terms - Contracts, Change orders, GA, etc.
- Financial Processes and decision-making
- Project Schedule; a huge topic with myriad boxes to tick including personnel matters, roles defined, housing for the team, transportation, interior supplies...
- Moving the yacht, Sea Trials,
- Proforma administrative examples

There is no doubt that this senior training would benefit you greatly if you are to be involved in a New Build at some point in your career.

This manual was compiled by Donna Portland, a Purser & Chief Stewardess with a long international yachting career and an experienced yacht crew trainer since becoming land-based. She was involved in

the new build of Tigre d'Or a 50-metre MCA motor yacht built in Holland in the Amels shipyard. This course has been professionally ratified and enhanced by Capt. Julien Jouault who has been a Project Manager for numerous new builds during his professional career.

Project manager M.Y. Solemar, 61 metre, Amels, Best Interior 2003.
 Project manager M.Y. Anna, 67 metre, Feadship, Best Superyacht 2008.
 Owners representative (on site) Project Orca, 95 metre at Blohm and Voss, Germany

One student (Andrea H.) summed it up nicely when she said: *"I really enjoyed doing this course and discovering the new mind-set that build crew need to adopt! I feel so much more confident to perform in my role on a build. Thanks for the heads-up."*

How "Distance Education" works: Students are sent a link to download the files: the training manual and the assignment. They then read the manual and complete the assignment and return to us when completed. Should you need to discuss any element of the text, please feel free to 'Skype' if necessary.

About the Assignment: The assignment consists of short answer questions and a little project but is not difficult. It just requires some thought and planning.

The course cost? The course costs AUD\$500 which can be paid either by bank transfer or via PayPal. You will be sent a link to download the training manual and the assignments.

So if you want to get started, please fill out the New Build training registration form (at the end of this information sheet) and pay the course fee and straight away we will send you the course materials for **Effective Senior Yacht Crew on a Superyacht New Build** so that you can start studying.

You will need to have set up Skype on your computer (with webcam is good but not essential). It is free to join Skype and easy to load onto your computer, set up and use!



*Regards, Donna Portland, Trainer and Recruiter
 Superyacht Crew International*



REGISTRATION FORM for DISTANCE EDUCATION TRAINING

"Effective Senior Yacht Crew on a Superyacht New Build"

Course Fees for "Effective Senior Yacht Crew on a Superyacht New Build" Fees include your training manual and assignment and your certificate.	AUD\$500 <i>(approx. 312 Euro)</i>
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Confidential Registrant details:

Your Name:	
Nationality:	
Male <input type="checkbox"/> or Female <input type="checkbox"/> .	Date of Birth: ___ / ___ / _____
Your Email address:	
Phone No. incl. Country code:	
Skype name: Ours is superyacht-crew	

Your Location:	
How do you wish YOUR NAME to be on your certificate?	ie. John David Matthews or J D Matthews or John Matthews
Please indicate any special needs or requirements to assist learning:	
What is your expected time-frame to complete?	

- Please attach your current C.V. or link to your personal web page.

- Please attach a scan of your passport ID page for Id purposes. Please be assured that your privacy will be respected, and your details kept confidential.

I wish to secure my booking into the above course and have paid by the method indicated below.

I will transfer the course fees of **AUSTRALIAN DOLLARS A\$500** to your bank:

Commonwealth Bank, Crows Nest branch **BSB: 062-151 Account #: 1044 0232**
A/c name: Elite Private Staff Pty Ltd

*** Please use your name as the reference: ie. J Smith SCI training**

**** Please tick the box for paying the transfer fees yourself so that the full amount of \$500AUD arrives in our account.**

I wish to pay by **PayPal**: → we will send you an invoice. *Please note that there is a 3% surcharge for this.*

CONDITIONS: All payments are non-refundable once course materials have been sent.



We look forward to having you train with us.

Regards, Donna Portland,
 Trainer & Recruiter - Superyacht Crew
 International, Sydney Australia.

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Year Service
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my former (married) name